

**“US home foreclosures up 93% from a year ago” Reuters**  
Published: Wednesday, August 22

# Grow Your Business with Pre-Foreclosure Sales

A RightNow educational presentation  
in partnership with

**Reli Title and Stewart Title Guaranty Co.**

Oct 18 • 9:00 to 11:30 am  
Vestavia Country Club  
400 Beaumont Drive - Birmingham, AL

In this seminar, Dan Miller, CEO of RightNow Consulting, will be sharing the fundamentals of working with sellers in distress. Invited Real Estate Professionals will learn:

- **Data and Statistics**
- **Options for Sellers**
- **Getting Deals Done**
- **Marketing with Expertise**

*Must-know information about the pre-foreclosure and foreclosure market in your local area.*

*The steps in helping sellers to determine whether they can sell their home and preserve their credit. Options for sellers in distress and remedies are covered.*

*The secrets of ‘Loss Mitigation’ decision making inside the largest mortgage lenders in the country. Includes specific ideas, strategies and scenarios.*

*Proven methods for building your real estate business despite the declining market. How to partner with your title, mortgage and other associates to thrive in a changing marketplace.*

**Don't delay, seating is extremely limited. Deadline Oct 12.**  
Drawing for Two Alabama vs Auburn tickets immediately following the program.

To register or for more information, please contact

**205.970.2200 Robin Gee**

[rgee@reli.us](mailto:rgee@reli.us)



RESIDENTIAL TITLE + COMMERCIAL TITLE

**stewart**  
title guaranty company



## Dan Miller, CEO

Dan Miller founded RightNow in 1997 after a successful ten year executive career encompassing both the title insurance and lending industries. Recognizing a need within the real estate industry to elevate leadership activities and results, he launched what has become the market leader in **leadership consulting, coaching and education** for high-level executives in real estate-related organizations.

Dan is a published author and highly sought-after keynote speaker, having delivered speeches on the subjects of sales, management and leadership at more than 170 real estate industry events nationwide. His latest book, "*The Four Disciplines of a Daily Leader*" is scheduled for release in the Spring of 2008 and his articles have appeared in national publications since 1998. Chosen by national real estate and legal publisher October Research as one of "*The Top 40 Under 40*", Dan enjoys spending his spare time creating original music, cooking (and eating) Italian cuisine, running marathons, reading great literature and hanging out with his wife, daughter and dogs.



## The Company

RightNow is a **performance consulting** company committed to partnering with clients to achieve specific results. With particular expertise in the title, mortgage, settlement and real estate industries, RightNow works with individuals and organizations to define and achieve greater success. Our client list includes fortune 500 corporations, privately held companies and individual top-producing real estate agents and loan officers.



### Unique Solutions

Based on our *functional knowledge* and years of *deep industry experience*, we provide situational advice to clarify strategic direction, setting of goals and defining of clear corporate objectives. From executive leadership to local branch management to frontline field sales people, RightNow works as a business partner to help individuals achieve their goals as well as the results that management requires.

We understand that each market is unique. RightNow is committed to understand your specific situation in order to craft a customized solution. For title companies, mortgage originators and other real estate-related firms looking to move ahead of the competition, the source for the industry's most effective systems is **RightNow**.



**RightNow**  
**Business Development Systems**  
1350 Treat Boulevard, Suite 560  
Walnut Creek, California 94597  
925.977.3400  
[www.rightnowconsulting.com](http://www.rightnowconsulting.com)